

Jan Hausfeld (j.hausfeld@uva.nl)

POSITIONS

2020-present	Assistant Professor in Neuroeconomics, CREED, University of Amsterdam
2017-2020	Postdoctoral Researcher at the Thurgau Institute of Economics at the University of Konstanz (Prof. Urs Fischbacher)
2018-2020	Postdoctoral Researcher at the University of Bern, Department of Social Psychology and Social Neuroscience (Prof. Daria Knoch)
Jan-Feb 2018	Visiting Post-Doc at Ohio State University (Ian Krajbich)
2016-2017	Doctoral Researcher at the Chair of Applied Research in Economics, Prof. Urs Fischbacher
2016	Associated Fellow of the Zukunftskolleg at the University of Konstanz
2012-2020	Member of the Chair of Applied Research in Economics, Prof. Urs Fischbacher

EDUCATION

2012-2017	Ph.D. , Graduate School of Decision Sciences at the University of Konstanz, Supervisors: Prof. Urs Fischbacher, Prof. Ronald Hübner, Prof. Gerald Eisenkopf Doctoral Thesis: <i>How Pressure Affects Decision-Making</i> (Summa Cum Laude)
2010-2012	Master of Arts in Economic, McGill University, Montreal, Canada
2008-2010	Bachelor of Arts in Economics, Summa Cum Laude, Virginia Polytechnic and State Institute, Blacksburg, USA

PUBLICATIONS

“Strategic incentives undermine gaze as a signal of prosocial motives” (with U Fischbacher and B Renerte), *Games and Economic Behavior* 2022

<https://doi.org/10.1016/j.geb.2022.07.006>

“Reply to Pirrone and Tsetsos: Robust evidence for enhanced high-value sensitivity” (with B Shevlin, S Smith and I Krajbich), *Proceedings of the National Academy of Sciences* 2022

<https://www.pnas.org/doi/abs/10.1073/pnas.2209521119>

“High-value decisions are fast and accurate, inconsistent with diminishing value sensitivity” (with B Shevlin, S Smith and I Krajbich), *Proceedings of the National Academy of Sciences* 2022

<https://doi.org/10.1073/pnas.2101508119>

“Local slow-wave activity over the right prefrontal cortex reveals individual risk preferences” (with M Studler, LRR Gianotti, K Koch, L Tarokh, A Maric, and D Knoch) *NeuroImage* 2022

<https://doi.org/10.1016/j.neuroimage.2022.119086>

“Different Behavioral Types of Distributional Preferences Are Characterized by Distinct Neural Signatures” (with K Koch, LRR Gianotti, M Studler and D Knoch), *Journal of Cognitive Neuroscience* 2021 https://doi.org/10.1162/jocn_a_01751

“Who initiates punishment, who joins punishment? Disentangling types of third-party punishers by neural traits” (with T Baumgartner, M dos Santos, D Knoch), *Human Brain Mapping* 2021 <https://doi.org/10.1002/hbm.25648>

“Strategic Gaze: An Interactive Eye-Tracking Study” (with K v. Hesler and S Goldlücke), *Experimental Economics* 2021 <https://doi.org/10.1007/s10683-020-09655-x>

“The value of decision making-power in social decisions” (with U Fischbacher and D Knoch), *Journal of Economic Behavior and Organization* 2020 <https://doi.org/10.1016/j.jebo.2020.06.018>

“Tracing Risky Decision for Oneself and Others: The Role of Intuition and Deliberation” (with K Barra frem), *Journal of Economic Psychology* 2020 <https://doi.org/10.1016/j.joep.2019.102188>

WORK IN PROGRESS

“Redistribution beyond equality and status quo: heterogeneous societies in the lab” (with U Fischbacher and D Grammling) ([link](#)), R&R at *Journal of Public Economics*

“Risky Decisions and the Opportunity Costs of Time” (with S Resnjanskij) ([link](#))

“Gender, overconfidence, and optimal group composition for investment choices” (with B Renerte) ([link](#))

“Blame and Praise: Responsibility Attribution Patterns in Decision Chains” (with R Anselm, D Bhatia, and U Fischbacher)

PROFESSIONAL ACTIVITIES

Refereeing Journal of Economic Psychology, Journal of Behavioral Decision Making, Organization Science, Experimental Economics, Management Science, Leadership Quarterly

Positions Member of the Advisory Board for Amsterdam Brain and Cognition, 2020-now
Committee member Amsterdam Brain and Cognition project grants 2022

Organization EGPROC conference in Amsterdam (2022), Tinbergen Online Series on Attention 2021, Session Organization Neuropsychoeconomics Meeting 2021, ABC Networking Day 2021, Workshop Behavioral Decision-Making at the University of Konstanz 2018

Teaching *Summer school teacher:* CEBEX Summer School on Behavioral Sciences (Experimental Methods), Prague 2022

Summer school teacher: Summer School and Workshop Advanced Methods in Behavioral Economics (Attention in Economics), Mainz 2021

First supervisor of 8 Master theses, *second supervisor/reader* of 9 Master theses

Lecturer and Tutor Introduction to Matlab Programming for Behavioral Scientists 2020-2021, (Master)

Tutorial for Experimental Economics 2021-2022 (Master)

Tutorial for Neuroeconomic Methods for Behavioral Scientists 2021-2022 (Master)

Seminar, The disregarded option value of uncertainty (Master), Konstanz 2019

Seminar, Recent approaches recording social interactions (M.Sc.), Bern 2019, 2020

Tutor for Microeconomics 2 (Game Theory, B.Sc.), Konstanz 2017, 2014- 2015

Z-Tree course, Konstanz, 2017, 2019

Tutor for BWL 1 (Organization B.Sc.), Konstanz, 2015

Teaching Assistant for Economic Statistics (B.A.), McGill University, 2010-2011

AWARDS/ FELLOWSHIPS

- 2021-2023 *Amsterdam Brain and Cognition Project Grant €250000*, Co-PI with Karline Janmaat and Lucas Molleman. Postdoc: Evy van Berlo
“The social and ecological foundations of irrational decision-making: A cross-species examination”
- 2022 *A sustainable Future (ASF) Grant* for organizing EGPROC 2022 and workshop on “the role of attention in sustainability and discrimination €5000 & *Amsterdam Brain and Cognition workshop grant €2500*
- 2021 *A Sustainable Future (ASF) Research Grant €9976*
Nudging seller’s social responsibility via eco-labels
- 2013-2017 *Several GSDS small grants for conducting experiments, each €2000-3000*

CONFERENCES, SEMINARS & WORKSHOPS PRESENTATIONS

- 2022 Keynote speaker at *Prague* Conference on Behavioral Sciences/ Seminar Presentation Neuroeconomics at University of *Zurich*/ Seminar at University of *Bern*/ Conference presentation M-BEES at University of *Maastricht*
- 2021 Welcome Lecture Graduate School of Social and Behavioural Sciences in *Konstanz*/ Seminar Presentation at JEDI-lab *Linköping* (online)/ ESA-World (online)/ EGPROC *Tilburg* (online)/ M-BEES at *Maastricht* University (online)/ Neuropsychoeconomics in *Amsterdam* (online)
- 2020 Seminar Presentation *Virginia Tech*/ MPI for Research on Collective Goods in *Bonn*
- 2019 ESA North America in *Los Angeles* & Workshop on Choice-Process Data / Seminar Presentation at University of *Cologne* / Human Roots of Altruism Workshop in European University Institute in *Florence* / M-BEES at *Maastricht* University
- 2018 MPI for Research on Collective Goods in *Bonn* / Arno Riedl’s group in *Maastricht* / Workshop Behavioral Decision-Making in *Konstanz*/ GSDS Conference in *Konstanz* / ESA World Meeting in *Berlin*/ Psychoeconomics Research Unit in *Konstanz* / JDMx at the University of *Konstanz* /Seminar at *Ohio State University*
- 2017 CUSO Workshop at University of *Lausanne* / 2 talks at ESA Europe at WU / Seminar at University of *Bern* / M-BEES at *Maastricht* University
- 2016 French-German Workshop on Behavioral Economics in *Kreuzlingen* / ESA Europe at the NHH *Bergen* / SABE/IAREP & New Researchers Workshop SABE/IAREP at the University of *Wageningen* / Workshop at the University of *Nottingham* / Cournot Doctoral Days at the University of *Strasbourg* / THEEM at the PH *Kreuzlingen* / Poster Presentation: TIBER Symposium at *Tilburg*
- 2015 Participant PhD course: Eye-Tracking for Dummies at the University of Copenhagen
- 2014 6th European Conference in Sports Economics at the University of *Antwerp* / World Conference on Soccer and Science 4.0 at the University of *Portland*
- 2013 Summer School: Decision Making under Uncertainty at the University of Warwick

SKILLS

Computer Advanced: Z-Tree (C++), ORSEE, Stata, Office, Matlab; Basic: Python, R

REFERENCES

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78464 Konstanz
Germany

Prof. Dr. Jan Engelmann
University of Amsterdam
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Prof. Dr. Daria Knoch
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