

**Jan Hausfeld (j.hausfeld@uva.nl)**

***POSITIONS***

- 2020-present Assistant Professor in Neuroeconomics, CREED, University of Amsterdam, Tinbergen Institute Research Fellow (since 2022)
- 2017-2020 Postdoctoral Researcher at the Thurgau Institute of Economics at the University of Konstanz (Prof. Urs Fischbacher)
- 2018-2020 Postdoctoral Researcher at the University of Bern, Department of Social Psychology and Social Neuroscience (Prof. Daria Knoch)
- Jan-Feb 2018 Visiting Post-Doc at Ohio State University (Ian Krajbich)
- 2016-2017 Doctoral Researcher at the Chair of Applied Research in Economics, Prof. Urs Fischbacher
- 2016 Associated Fellow of the Zukunftskolleg at the University of Konstanz
- 2012-2020 Member of the Chair of Applied Research in Economics, Prof. Urs Fischbacher

***EDUCATION***

- 2012-2017 **Ph.D.**, Graduate School of Decision Sciences at the University of Konstanz, Supervisors: Prof. Urs Fischbacher, Prof. Ronald Hübner, Prof. Gerald Eisenkopf  
Doctoral Thesis: *How Pressure Affects Decision-Making* (Summa Cum Laude)
- 2010-2012 **Master of Arts** in Economic, McGill University, Montreal, Canada
- 2008-2010 **Bachelor of Arts** in Economics, Summa Cum Laude, Virginia Polytechnic and State Institute, Blacksburg, USA

***PUBLICATIONS***

- “Identity breeds inequality: Evidence from a laboratory experiment on redistribution” (with U Fischbacher, D Grammling and V Zika), *Journal of Public Economics* 2023  
<https://doi.org/10.1016/j.jpubeco.2023.104866>
- “Male and overconfident groups overinvest due to inflated perceived ability to beat the odds” (with B Renerte and T Twardawski), *Frontiers in Behavioral Economics* 2023  
<https://doi.org/10.3389/frbhe.2023.1111317>
- “Strategic incentives undermine gaze as a signal of prosocial motives” (with U Fischbacher and B Renerte), *Games and Economic Behavior* 2022 <https://doi.org/10.1016/j.geb.2022.07.006>
- “Reply to Pirrone and Tsetsos: Robust evidence for enhanced high-value sensitivity” (with B Shevlin, S Smith and I Krajbich), *Proceedings of the National Academy of Sciences* 2022  
<https://www.pnas.org/doi/abs/10.1073/pnas.2209521119>
- “High-value decisions are fast and accurate, inconsistent with diminishing value sensitivity” (with B Shevlin, S Smith and I Krajbich), *Proceedings of the National Academy of Sciences* 2022  
<https://doi.org/10.1073/pnas.2101508119>
- “Local slow-wave activity over the right prefrontal cortex reveals individual risk preferences” (with M Studler, LRR Gianotti, K Koch, L Tarokh, A Maric, and D Knoch) *NeuroImage* 2022  
<https://doi.org/10.1016/j.neuroimage.2022.119086>
- “Different Behavioral Types of Distributional Preferences Are Characterized by Distinct Neural Signatures” (with K Koch, LRR Gianotti, M Studler and D Knoch), *Journal of Cognitive Neuroscience* 2021 [https://doi.org/10.1162/jocn\\_a\\_01751](https://doi.org/10.1162/jocn_a_01751)

“Who initiates punishment, who joins punishment? Disentangling types of third-party punishers by neural traits” (with T Baumgartner, M dos Santos, D Knoch), *Human Brain Mapping* 2021 <https://doi.org/10.1002/hbm.25648>

“Strategic Gaze: An Interactive Eye-Tracking Study” (with K v. Hesler and S Goldlücke), *Experimental Economics* 2021 <https://doi.org/10.1007/s10683-020-09655-x>

“The value of decision making-power in social decisions” (with U Fischbacher and D Knoch), *Journal of Economic Behavior and Organization* 2020 <https://doi.org/10.1016/j.jebo.2020.06.018>

“Tracing Risky Decision for Oneself and Others: The Role of Intuition and Deliberation” (with K Barraffrem), *Journal of Economic Psychology* 2020 <https://doi.org/10.1016/j.joep.2019.102188>

### **WORK IN PROGRESS**

“Risky Decisions and the Opportunity Costs of Time” (with S Resnjanskij) ([link](#))

“Blame and Praise: Responsibility Attribution Patterns in Decision Chains” (with R Anselm, D Bhatia, and U Fischbacher) (R&R at Experimental Economics)

“The role of eco-labels in public resource dilemmas” (with J Kirschner, JB Engelmann, N Lee)

“Affirmative Action: within-group inequality in competitive environments” (with A Asri, Y Lambi, and U Fischbacher)

“Attention discrimination in performance evaluation” (with B v Leeuwen and Y Takahashi)

“Can the eyes tell lies: An eye-tracking study on dishonest behavior” (with U Fischbacher)

“Hiring for others: the role of intermediation on discriminatory behaviour” (with AB Hirmas)

### **PROFESSIONAL ACTIVITIES**

*Refereeing* Journal of Economic Psychology, Journal of Behavioral Decision Making, Organization Science, Experimental Economics, Management Science, Leadership Quarterly, Organizational Behavior and Human Decision Processes, Games and Economic Behavior

*Positions* Member of the Advisory Board for Amsterdam Brain and Cognition, 2020-now  
Committee member Amsterdam Brain and Cognition project grants 2022

*Organization* EGPROC conference in Amsterdam (2022), Tinbergen Online Series on Attention 2021, Session Organization Neuropsychoeconomics Meeting 2021, ABC Networking Day 2021, Workshop Behavioral Decision-Making at the University of Konstanz 2018

*Co-Advisor* Ph.D: A.B. Hirmas (expected defense 2024), J. Kirschner (expected defense 2026)

*Teaching* *Summer school teacher:* CEBEX Summer School on Behavioral Sciences (Experimental Methods) in Prague 2022 & 2023; Summer School and Workshop Advanced Methods in Behavioral Economics (Attention in Economics) in Mainz 2021  
*First supervisor* of >20 Master theses, *second supervisor/reader* of >10 Master theses  
*Lecturer and Tutor* Introduction to Matlab Programming for Behavioral Scientists 2020-2022, (Master)

*Guest Lectures:* Managerial Economics course at the Vrije Universiteit Brussels (2023), Doing Research, an Introduction at University of Amsterdam (2023)

*Tutorial* for Experimental Economics 2021-2023 (Master)

*Tutorial* for Neuroeconomic Methods for Behavioral Scientists 2021-2023 (Master)

*Seminar*, The disregarded option value of uncertainty (Master), Konstanz 2019

*Seminar*, Recent approaches recording social interactions (M.Sc.), Bern 2019, 2020

*Tutor for Microeconomics 2* (Game Theory, B.Sc.), Konstanz 2017, 2014- 2015

*Z-Tree course*, Konstanz, 2017, 2019

*Tutor* for BWL 1 (Organization B.Sc.), Konstanz, 2015

*Teaching Assistant for Economic Statistics (B.A.), McGill University, 2010-2011*

### **AWARDS/ FELLOWSHIPS**

- 2023-2024 *Amsterdam Brain and Cognition Talent Grant €125000, Co-PI with Lucas Molleman (Main) and Christin Scholz. Postdoc: Karlijn Hoyer*  
“An interdisciplinary approach to rule compliance”
- 2021-2023 *Amsterdam Brain and Cognition Project Grant €250000, Co-PI with Karline Janmaat (Main) and Lucas Molleman. Postdoc: Evy van Berlo*  
“The social and ecological foundations of irrational decision-making: A cross-species examination”
- 2022 *A sustainable Future (ASF) ~€9900 (Co with A. Hirmas) “Hiring for others: the role of intermediation on discriminatory behaviour”*  
*A sustainable Future (ASF) Grant for organizing EGPROC 2022 and workshop on “the role of attention in sustainability and discrimination €5000 & Amsterdam Brain and Cognition workshop grant €2500*
- 2021 *A Sustainable Future (ASF) Research Grant €9976*  
Nudging seller’s social responsibility via eco-labels
- 2013-2017 *Several GSDS small grants for conducting experiments, each €2000-3000*

### **CONFERENCES, SEMINARS & WORKSHOPS PRESENTATIONS**

- 2023 EGPROC at WU *Vienna*/ SPUDM at WU *Vienna*/ ESA at University of *Lyon*/ *Theem* in *Kreuzlingen*
- 2022 Keynote speaker at *Prague* Conference on Behavioral Sciences/ Keynote speaker at International Conference on Neuroeconomics and Neuromanagement/ Seminar Presentation Neuroeconomics at University of *Zurich*/ Seminar at University of *Bern*/ Conference presentation M-BEES at University of *Maastricht*
- 2021 Welcome Lecture Graduate School of Social and Behavioural Sciences in *Konstanz*/ Seminar Presentation at JEDI-lab *Linköping* (online)/ ESA-World (online)/ EGPROC *Tilburg* (online)/ M-BEES at *Maastricht* University (online)/ Neuropsychoeconomics in *Amsterdam* (online)
- 2020 Seminar Presentation *Virginia Tech*/ MPI for Research on Collective Goods in *Bonn*
- 2019 ESA North America in *Los Angeles* & Workshop on Choice-Process Data / Seminar Presentation at University of *Cologne* / Human Roots of Altruism Workshop in European University Institute in *Florence* / M-BEES at *Maastricht* University
- 2018 MPI for Research on Collective Goods in *Bonn* / Arno Riedl’s group in *Maastricht* / Workshop Behavioral Decision-Making in *Konstanz*/ GSDS Conference in *Konstanz* / ESA World Meeting in *Berlin*/ Psychoeconomics Research Unit in *Konstanz* / JDMx at the University of *Konstanz* /Seminar at *Ohio State University*
- 2017 CUSO Workshop at University of *Lausanne* / 2 talks at ESA Europe at WU / Seminar at University of *Bern* / M-BEES at *Maastricht* University
- 2016 French-German Workshop on Behavioral Economics in *Kreuzlingen* / ESA Europe at the *NHH Bergen* / SABE/IAREP & New Researchers Workshop SABE/IAREP at the University of *Wageningen* / Workshop at the University of *Nottingham* / Cournot Doctoral Days at the University of *Strasbourg* / THEEM at the PH *Kreuzlingen* / Poster Presentation: TIBER Symposium at *Tilburg*
- 2015 Participant PhD course: Eye-Tracking for Dummies at the University of Copenhagen
- 2014 6<sup>th</sup> European Conference in Sports Economics at the University of *Antwerp* / World Conference on Soccer and Science 4.0 at the University of *Portland*

2013

Summer School: Decision Making under Uncertainty at the University of Warwick

***SKILLS***

Computer      Advanced: Z-Tree (C++), ORSEE, Stata, Office, Matlab; Basic: Python, R

***REFERENCES***

Prof. Dr. Urs Fischbacher

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78464 Konstanz

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